

Your local real estate & mortgage newsletter  
compliments of your REALTOR®

**RE/MAX**®  
**REAL ESTATE UPDATE**



Continuing on with beautiful ideas that are both simple and stylish in execution, plus divine new twists on some favourite food and drink.

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PANTONE announces its 2019 colour of the year as LIVING CORAL, and how staging can sell your home faster and for a better price.

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### Welcome to the Spring Edition of the RE/MAX Real Estate Update

*As a professional in the real estate field I am always striving to upgrade the level of service I provide to my clients. This edition will feature articles that will help you with all your real estate decisions. It will inform and entertain.*

*I am here for the long term and promise to give my best effort whenever you recommend me for advice, assistance or service. I want to do a great job on your behalf, so that I will always be the one you recommend to others.*

*Thank you for your continued loyalty!*

RE/MAX Saskatoon #200, 227 Primrose Drive  
Saskatoon, Saskatchewan S7K 5E4

# hello Spring!

## Beautiful ways to usher in the start of spring

Throw open the windows and brighten your home  
with these spring decorating ideas.

### Swap out heavy throws and bedding for lighter options

Bedrooms that seem so cozy in fall can feel musty and claustrophobic by spring. Want two ways to instantly lift the mood? Open the windows and air the room. And switch heavy bedding like quilts to lighter options – not just in weight, but in color, too. (P.S. Try a more breathable percale or sateen for sheets)

### Accessorise with green plants and pops of colour with fresh florals

Nothing says spring like plants – the newly green grass, the tender shoots of daffodils.

But if it's still a little too chilly to get outdoors bring the plants to you. Whether it's a giant fiddle-leaf fig or fresh flowers from the florist, plants will refresh the air – and your decor, too.

### Break out the spring scents

After a long winter, it's officially time to retire your balsam, pine, and holiday scents. Try something light and refreshing from B&BW with a clean citrus finish like Midnight Blue Citrus, or opt for a 'theme scent' such as Ocean Driftwood or Wisteria Garden.



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### Add Some Living Coral

When PANTONE named Living Coral as its top colour for 2019, they made it one of the year's biggest color stories. Pair this coastal tone with blue, subdued pinks or green. The coral floral wallpaper (Above) from textile designer Fabricadabra is the perfect way to brighten a room – and be totally on point.

### Wake up your windows

Even if you're not quite ready to actually have your windows open, take time to clean off any dust and debris gathering on the sill. If you want to get even springier, pick up a pair of lightweight curtains to add some movement.

### Play with Pattern

Amp up the preppiness of with stripes or polka dots. The adorable pairing looks good as window coverings, a bench cushion, or even a floor pouf. Coupled with bright white, all grabs your attention right away, and it can create the perfect frame,

### Wipe away winter

Say goodbye to the snow, ice and rain residue that's been quietly settling into your floors by taking the time to mop up now. In fact, now is the time to give the house a thorough cleaning top to bottom. You'll feel refreshed immediately.

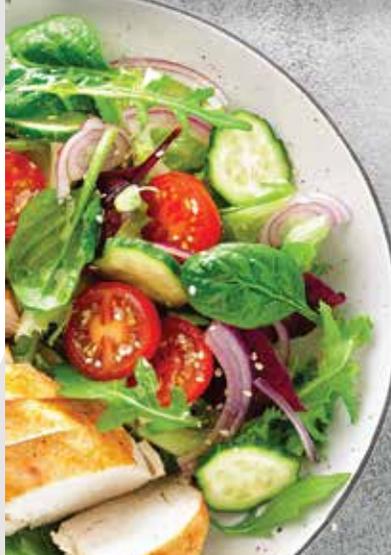
### Prep your closets

Ahh the most dreaded chore of them all, but don't worry this isn't a full closet cleanse. Simply get ready for warmer days, by bringing some of your favorite light pieces to the front of your closet. After the weather totally changes you'll already be one step closer to swapping your winter clothes for your warm weather wardrobe.

### Set the Table

It's time to think about trying new colour combos that put a refreshing spin on spring's top hues.. Make a meal a celebration with pretty runners, a few candles and sparkling cocktail glasses. Then have a toast to spring fever and kiss winter goodbye.

## Tossed Green Salad With Chicken And Crushed Black Pepper



### Ingredients

- 1 package (10 ounces) mixed salad greens, about 8 cups
- 1 cup cherry tomatoes Substitutions available
- 1/2 medium bell pepper, thinly sliced
- 1/2 medium red onion, thinly sliced
- 1/2 cup thinly sliced carrots
- 1/2 cup thinly sliced cucumber
- 1/4 cup Italian salad dressing
- 8 ounces cooked chicken, cut into thin strips
- 6 twists Black Peppercorn Grinder

### How To Make It

Mix salad greens and vegetables in large bowl. Just before serving, drizzle with dressing; toss to coat.

Arrange chicken strips on top of salad. Twist black peppercorn grinder over salad.

Crushed peppercorns add a pleasant boost of flavor!  
Use your favorite mix of crisp salad greens and salad dressing in this colorful, main dish salad topped with chicken strips!

## Strawberry Chia Watermelon Smoothie



### Ingredients

- 1 1/2 cups fresh watermelon (cubed // black seeds removed)
- 1 cup frozen strawberries
- 1/2 medium ripe banana (previously peeled // chopped and frozen)
- 1/2 - 3/4 cup unsweetened plain almond milk (DIY recipe)
- 1 medium lime (juiced // 1 lemon yields ~30 ml)
- 1 Tbsp chia or hemp seeds (optional)

### How To Make It

Add all ingredients to a blender and blend until creamy and smooth, adding more almond milk to thin, or more frozen strawberries or ice to thicken.

Taste and adjust seasonings as needed, adding more lime for acidity, banana for sweetness, or watermelon for a more intense watermelon flavor.

Serves 2 (as original recipe is written) - top with additional chia seeds to mock watermelon seeds! Best when fresh, though leftovers keep covered in the refrigerator for 1-2 days.

Refreshing, hydrating, and the perfect spring breakfast or snack!  
Simple, 6-ingredient smoothie with fresh watermelon, frozen strawberries, lime, and chia seeds!

*“Despite The Forecast, Live Like it's Spring”*

- LILLY PULITZER



## LIVING CORAL 2019 - Colour of the Year



# PANTONE®

## 16-1546 Living Coral



**PANTONE'S Living Coral is a bright pink-orange hue with a soft, golden undertone, making it a more livable shade of coral than we've seen in the past. While you can certainly go all-in and paint an entire room or accent wall with this color, we recommend using Living Coral as an accent with accessories or furniture. See above for more inspiration on how to decorate with Pantone's 2019 Color of the Year.**



### The Benefits of Staging Your Home

**Professional stagers are paid to bring out the best in your home. Don't take it personally**

Your home might be beautiful. Maybe it is immaculate, stylishly appointed to suit your tastes or highly upgraded with the finest materials and features. Perhaps it is all of these things. But, unless you are one in a thousand, it is not "staged."

Staging a home for sale is not a new concept, but it is a practice that has gained steam with our more challenging market. We see many home sellers confuse staging with decorating and consequently resisting the process and the recommendations of the staging professional. But the reality is that the moment you commit to marketing your home for sale, you need to commit to transforming your home into a place that potential buyers can easily picture as their home. This means that you need to be prepared to emotionally detach.

#### Don't shoot the stager

The primary goal of staging is not to transform your home into the eighth wonder of the world. For most of us, this simply isn't realistic. Rather, the best stagers will work with what you have, rearranging and reallocating all of your belongings, in order to present the property in its best light. Sometimes this means reallocating some of those belongings to the garage.

Too often the tendency is to take the process personally, but you shouldn't. Staging is not a do-it-yourself sport, and only a third party specialist can bring the neutrality and objectivity needed to accomplish the goal. You may interpret the message that your favorite painting would look much better above the fireplace -- in your neighbor's house -- as an indictment on your style and tastes. OK, maybe it is, but most likely it is not. Rather, it is probably the stager's attempt to ensure that your appointments don't upstage the home itself. That's his/her job.

Make no mistake -- professional staging is an inconvenience. Your daily routine will be turned, at least temporarily, on its head. And it can be unsettling as you watch your life rearranged to suit the tastes of others. But if selling your home in the shortest amount of time and for the most money is your goal, it is precisely those "others" who should be your focus.

## Saskatoon Monthly (5 yrs) Real Estate Statistics

|             | Total Listings |      |       |      |            | Total Sales |      |      |      |            | Residential Avg. Sales Price |           |           |                  |                  |
|-------------|----------------|------|-------|------|------------|-------------|------|------|------|------------|------------------------------|-----------|-----------|------------------|------------------|
|             | 2015           | 2016 | 2017  | 2018 | 2019       | 2015        | 2016 | 2017 | 2018 | 2019       | 2015                         | 2016      | 2017      | 2018             | 2019             |
| <b>Jan</b>  | 1078           | 984  | 1042  | 324  | 393        | 255         | 232  | 249  | 205  | 145        | \$358,645                    | \$354,105 | \$341,806 | \$344,720        | \$290,736        |
| <b>Feb</b>  | 953            | 1116 | 926   | 622  | <b>304</b> | 306         | 304  | 311  | 202  | <b>171</b> | \$362,394                    | \$331,679 | \$337,855 | \$329,940        | <b>\$302,138</b> |
| <b>Mar</b>  | 1348           | 1231 | 620   | 526  |            | 466         | 425  | 229  | 211  |            | \$339,921                    | \$347,441 | \$342,100 | \$328,208        |                  |
| <b>Apr</b>  | 1449           | 1432 | 860   | 671  |            | 556         | 502  | 314  | 233  |            | \$351,641                    | \$343,672 | \$361,329 | \$338,158        |                  |
| <b>May</b>  | 1514           | 1516 | 858   | 599  |            | 606         | 524  | 317  | 229  |            | \$363,297                    | \$353,197 | \$354,010 | \$322,963        |                  |
| <b>Jun</b>  | 1529           | 1345 | 1,112 | 704  |            | 605         | 547  | 456  | 297  |            | \$365,440                    | \$354,038 | \$350,000 | \$321,592        |                  |
| <b>Jul</b>  | 1451           | 1152 | 1,125 | 589  |            | 567         | 499  | 420  | 286  |            | \$361,128                    | \$367,455 | \$348,960 | \$307,215        |                  |
| <b>Aug</b>  | 1259           | 1279 | 812   | 517  |            | 448         | 506  | 331  | 245  |            | \$353,317                    | \$352,478 | \$337,710 | \$317,388        |                  |
| <b>Sept</b> | 1167           | 1146 | 780   | 518  |            | 484         | 446  | 261  | 253  |            | \$334,971                    | \$353,704 | \$343,688 | \$295,207        |                  |
| <b>Oct</b>  | 1096           | 1016 | 781   | 405  |            | 409         | 420  | 287  | 195  |            | \$354,137                    | \$344,299 | \$330,396 | <b>\$296,420</b> |                  |
| <b>Nov</b>  | 909            | 966  | 721   |      |            | 379         | 310  | 290  |      |            | \$360,340                    | \$350,212 | \$341,301 |                  |                  |
| <b>Dec</b>  | 613            | 571  | 586   |      |            | 271         | 245  | 261  |      |            | \$352,417                    | \$342,617 | \$339,520 |                  |                  |

Information is believed to be correct but is not guaranteed.

As a valued recipient of this newsletter, compliments of your REALTOR®, you have been entered into a draw for 3 prizes as follows:

**\$50.00 Home Depot Gift Certificate**

**2 x \$25.00 Gasthaus Restaurant Gift Certificate @ German Cultural Centre**



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I am pleased to present you with the latest issue of the RE/MAX Real Estate Update. This newsletter is designed to give you information that is both informative and entertaining.

It is my sincere desire that you will enjoy this issue, and if I can be of any assistance, please do not hesitate to contact me!

[www.agentleslie.com](http://www.agentleslie.com)

## Take in Saskatoon this Spring!

### SASKATCHEWAN BLUE CROSS GARDENSCAPE

Date(s) **March 29, 2019 - March 31, 2019**  
Location **PrairieLand Park**  
Website [www.gardenscapeshow.ca](http://www.gardenscapeshow.ca)

### SASKATCHEWAN BEEF EXPO

Date(s) **April 06, 2019 - April 07, 2019**  
Location **PrairieLand Park**  
Website: [www.prairielandpark.com/beefexpo/](http://www.prairielandpark.com/beefexpo/)

### YXE COLLECTOR SHOW & FLEA MARKET

Date(s) **April 06, 2019 - April 07, 2019**  
Location **Sutherland Curling Club**  
Website: [www.yxespringcollectorsshow.com](http://www.yxespringcollectorsshow.com)

### SASKATCHEWAN COUNTRY MUSIC ASSOCIATION AWARDS FESTIVAL

Date(s) **April 12, 2019 - April 14, 2019**  
Location **TCU**  
Website [www.scma.sk.ca](http://www.scma.sk.ca)

### ANNUAL EASTER FAMILY DAY

Date(s) **April 14, 2019**  
Location **German Cultural Centre 160 Cartwright ST E**  
Website [www.saskgerman.com](http://www.saskgerman.com)

### GREAT RUSSIAN BALLET WITH SASKATOON SYMPHONY 'GISELLE'

Date(s) **April 17, 2019**  
Location **TCU**  
Website [www.tcuplace.com/events](http://www.tcuplace.com/events)

## Things To Do

Let your sense of discovery lead the way



### JANE'S WALK

Date(s) **May 03, 2019 - May 05, 2019**  
Location **Many Saskatoon Neighbourhoods**  
Website [www.janeswalksaskatoon.ca](http://www.janeswalksaskatoon.ca)

### MAY THE FOURTH - THE MUSIC OF STAR WARS

Date(s) **May 04, 2019**  
Location **TCU**  
Website [www.saskatoonsymphony.org/event/may](http://www.saskatoonsymphony.org/event/may)

### CEBL BASKETBALL - SASKATCHEWAN RATTLED VS EDMONTON STINGERS

Date(s) **JUNE 06, 2019**  
Location **SaskTel Centre**  
Website [www.therattlers.ca](http://www.therattlers.ca)

### WORD ON THE STREET - LITERACY SASKATOON FESTIVAL

Date(s) **JUNE 09, 2019**  
Location **Broadway Avenue**  
Website [www.wordonthestreet.ca/saskatoon](http://www.wordonthestreet.ca/saskatoon)

[WWW.SASKJAZZ.COM](http://WWW.SASKJAZZ.COM)  
[WWW.FACEBOOK.COM/SASKJAZZ](http://WWW.FACEBOOK.COM/SASKJAZZ)

For 10 days each summer, the city of Saskatoon bursts into song as the SaskTel Saskatchewan Jazz Festival plays host to hundreds of world class artists. Over 85,000 music fans devour the sound of jazz, blues, funk, pop, and world music each year, with a program that spans as many genres as it does continents. Past headliners include Ms. Lauryn Hill, the Flaming Lips, the Roots, and City and Colour.

**SASKTEL SASKATCHEWAN**

# JAZZ FESTIVAL

**June 21, 2019 To June 30, 2019**  
**306.652.4700**