

Your local real estate & mortgage newsletter  
compliments of your REALTOR®

**RE/MAX**®  
REAL ESTATE UPDATE



The 2018 summer trends continue, plus getting your outdoor BBQ ready for summer, and some of the most unusual but delicious burger toppings. P2



Gold is big when it comes to accessories, terrariums have made their way back, and the emotional side of selling your home. P3



# That Summer Feeling is here!



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## Welcome to the Summer Edition of the Real Estate Update

*I'm here to inform and enlighten with this newsletter designed to keep you abreast of the current goings-on in the Saskatoon & area real estate market.*

*Here you'll find valuable data, tips and points of interest that will help you better understand your options and make wiser decisions when it comes to buying, selling or renting a home in our great city.*

*My goal in creating this newsletter is to share my insight and knowledge with you, and to continually update with information that's both timely and useful.*

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## 6 of the Hottest Interior Trends for Summer 2018

**Transform your home with colour and texture - everything from ice-cream pastels, glittery golds, indigo blues, these are all key looks for this year!**

### ICE CREAM COLOURS

Gelato colours are a huge trend in interiors this year. Choosing your favourite flavour of ice cream can be a bit like choosing your favourite paint colour. So why only choose one when you can have them all, in a perfect palette of ice cream colours. You can even mix up paint colours to suit your tastes and match accessories by using in-store colour matching technology. Introduce these pretty colours on a single wall or multiple if you feel brave, and accessorise with pastel hued vases, dining chairs and tableware.

### GEOMETRICS

Although we did see geometrics in 2017, it was mainly on cushions and rugs. This year it's all about tiles, wallpaper and art. Go for a little or go for a lot, but be sure to bring shapes to your interior.

### FOLIAGE AND MORE FOLIAGE

With increasing news of health benefits, the humble houseplant is fast becoming the must-have buy for our homes. And it seems the more the merrier, so pop down to your local garden centre and invest in some



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stunning plants. Place them in each room, use hanging plants for shelves and mantelpieces and some lovely leafy beauties for bare corners and coffee/side tables. Team them with some lush green pieces like this charming armchair, stylish pendants, a textured rug and some stripy green cushions for added interest.

### INDIGO BLUES

As an antidote to the pastel tones, another colour trend is inky blues. If painting a whole room in one of these shades seems overwhelming then simply accessorise instead with vases and flowers. Pick different shapes in a mixture of styles, so some coloured glass and others embossed stoneware, like these seen here. Vary the heights and widths to create an interesting display.

### OMBRE

Meaning 'to shade', this season you're going to see ombre in many different ways, from fabrics to cushions, rugs to bedding, and in a painterly watercolour style on lampshades, artwork and furniture. If you don't feel brave enough to try it yourself on walls, then source a wallpaper instead. Once you have chosen your colourway, co-ordinate your accessories to complement the wall colours using a mix of plains and prints.

### GLITTERY GOLD

Last year the metallic trend started to filter through into paints and metal finishes, this year gold is the key colour. Softer than silver, it brings its own elegance together with a sense of decadence. You'll see gold detailing like door knobs and handles, gold lamp bases and picture frames. We love this sideboard, mirror and pendant (top), the dramatic dark walls show them off to perfection and the bold electric blue chair adds a classy pop of colour. Sam Baldry, head of design at Swoon Editions, says: 'Mango wood furnishings with brass and gold leaf accents are an increasingly popular choice for the style-savvy customer. For a more subtle take, gold accessories are a sophisticated yet understated addition.'



#### 1. Take out those grimy grates

Remove the cooking grates and scrub them clean in very hot, soapy water. Rinse and dry.

#### 2. Do a clean sweep

Disconnect the gas line and remove any hardware from the firebox (briquettes, heat shield). Sweep out debris.

#### 3. Check for a clear connection

Pull out the burner. Clean the venturi tubes (which attach the burner to the gas controls) with a pipe cleaner or spider brush.

#### 4. Light it up

Replace the burner, reattach the gas and light the barbecue to make sure everything is reconnected properly.

#### 5. Complete reassembly, heat it up, then wipe it down

Turn off the barbecue. Replace the heat shield, briquettes and cooking grates. Heat barbecue on high for five to 10 minutes. Turn off and wipe grates with a clean rag dipped in canola oil. **ALL DONE!**

## How to clean your gas grill in 5 simple steps



1. Salsa, Monterey Jack cheese, and jalapeño

2. Bleu cheese and BBQ sauce

3. BBQ sauce, fried onions, Swiss cheese, and bacon

4. Honey mustard, Brie cheese, and Granny Smith apples

5. Herbed goat cheese, roasted red pepper, and horseradish

6. Guacamole and red onion

7. Pesto and Parmesan cheese

8. Serrano ham, Manchego cheese, and olives

9. Garlic aioli and caramelized onions

10. Fried egg and bacon

# 10



## BEST BURGER TOPPINGS!

We've been eating burgers forever, true - but have you eaten any with these toppings?

Life's too short to settle for ketchup and mustard!

“The summer night is like a perfection of thought.”

- Wallace Stevens



# Gold Accents

**THAT WON'T  
BREAK THE  
BUDGET**



## Overcome the Emotional Hurdles of Selling Your Home

If you never thought you were sentimental about your home try putting it up for sale. Suddenly everything has a special memory, then your practical side will kick in, and the battle between the practical and the sentimental begins.

### Overly Attached and Overpriced

All sellers have a tendency to overprice their homes. But those who are overly attached are even more likely to make this mistake. They believe the “right” family will fall in love with their home as it is and will be willing to pay more for it.

Home buyers rarely think that way. But they could be willing to pay more for a certain location or features that add value to the home. So go beyond simple repairs and cleaning when you prepare your home to go on the market. Stage your home to create an impression of the type of lifestyle buyers could have if they buy your home.

### Prepare for Negativity Overload

The more showings you have, the more likely you are to get some criticism about your home. Then, when a buyer makes an offer, it may be lower than you expected. On top of that, contract negotiations are likely to point out even more flaws in your home. Taking offense to this negativity could cause you to reject a low offer as “not serious.” So you hold out for a better offer, and you wait. And wait some more.

The longer you wait, the less likely you will be to get your asking price. Why waste time? Even a low offer is an opportunity to get your home sold, so don't take it personally. With some skillful negotiating, you can turn a disappointing offer into a deal where both sides win.

### Save Yourself From Stress

It's easy to see how these emotional cycles create stress for home sellers. As your experienced real estate agent I can help you avoid the mistakes most do-it-yourself home sellers make. I will help you price your home to reflect your home's real value—not an emotionally charged figure.

I will also help you attract buyers and offer advice about updating and staging your home so its best features are highlighted. And, when it's time to negotiate the sales contract, I will keep you sane by handling the details.

# Terrariums

Plant one today!



**Terrariums are a gardening trend that bring small yet perfectly formed botanical worlds into the home.**

**The idea is to create a self-sustainable environment in a vessel which can feed the plant(s) that live within it.**

**Terrariums are great for indoor and outdoor living decorations and, if you plant the right greenery, can help to detoxify the air in your home.**



# Saskatoon Monthly (5 yrs) Real Estate Statistics

	Total Listings					Total Sales					Residential Avg. Sales Price				
	2014	2015	2016	2017	2018	2014	2015	2016	2017	2018	2014	2015	2016	2017	2018
<b>Jan</b>	958	1078	984	1042	324	331	255	232	249	205	\$353,561	\$358,645	\$354,105	\$341,806	\$344,720
<b>Feb</b>	910	953	1116	926	622	393	306	304	311	202	\$349,092	\$362,394	\$331,679	\$337,855	\$329,940
<b>Mar</b>	1165	1348	1231	620	526	518	466	425	229	211	\$354,084	\$339,921	\$347,441	\$342,100	\$328,208
<b>Apr</b>	1324	1449	1432	860	<b>671</b>	611	556	502	314	<b>233</b>	\$352,656	\$351,641	\$343,672	\$361,329	<b>\$338,158</b>
<b>May</b>	1453	1514	1516	858		679	606	524	317		\$356,843	\$363,297	\$353,197	\$354,010	
<b>Jun</b>	1372	1529	1345	1,112		721	605	547	456		\$361,770	\$365,440	\$354,038	\$350,000	
<b>Jul</b>	1423	1451	1152	1,125		568	567	499	420		\$364,386	\$361,128	\$367,455	\$348,960	
<b>Aug</b>	1126	1259	1279	812		532	448	506	331		\$352,810	\$353,317	\$352,478	\$337,710	
<b>Sep</b>	1338	1167	1146	780		606	484	446	261		\$354,818	\$334,971	\$353,704	\$343,688	
<b>Oct</b>	1124	1096	1016	781		519	409	420	287		\$363,037	\$354,137	\$344,299	\$330,396	
<b>Nov</b>	865	909	966	721		394	379	310	290		\$360,153	\$360,340	\$350,212	\$341,301	
<b>Dec</b>	519	613	571	586		278	271	245	261		\$346,197	\$352,417	\$342,617	\$339,520	

Information is believed to be correct but is not guaranteed.

As a valued recipient of this newsletter, compliments of your REALTOR®, you have been entered into a draw for 3 prizes as follows:

**\$50.00 Home Depot Gift Certificate**

**2 x \$25.00 Gasthaus Restaurant Gift Certificate @ German Cultural Centre**



**LESLIE WOTHERSPOON**  
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May I take this opportunity to say

**THANK YOU!**

for your business, your trust,  
and your thoughtfulness in passing on my name.  
I love being able to assist others and promise to  
always provide great  
quality and service!

[www.agentleslie.com](http://www.agentleslie.com)

## Take in Saskatoon this Summer!

### SASKTEL SASKATCHEWAN JAZZ FESTIVAL

Date(s) **June 22, 2018 - July 01, 2018**  
Location Various venues throughout Saskatoon  
Website [www.saskjazz.com](http://www.saskjazz.com)

### ANNIE

Date(s) **June 30, 2018 - July 08, 2018**  
Host Persephone Theatre  
Website: [saskatoonsummerplayers.ca/](http://saskatoonsummerplayers.ca/)

### CANADA DAY CELEBRATIONS

Date(s) **July 01, 2018**  
Location Diefenbaker Park  
Website: [www.optimistcanadadaysaskatoon.com](http://www.optimistcanadadaysaskatoon.com)

### JUNIOR AG SHOWCASE

Date(s) **July 04, 2018 - July 09, 2018**  
Location Prairieland Park Ag Centre  
Website [www.saskatoonex.com/juniorag/](http://www.saskatoonex.com/juniorag/)

### SHAKESPEARE ON THE SASKATCHEWAN

Date(s) **July 04, 2018 - August 19, 2018**  
Location Big white tents off Spadina Crescent  
Website [www.shakespearesask.com/](http://www.shakespearesask.com/)

### 2ND AVENUE SIDEWALK SALE

Date(s) **July 05, 2018 - July 07, 2018**  
Location 2nd Avenue from 20th to 23rd Streets  
Website [dtnyx.ca/events/](http://dtnyx.ca/events/)

## Things To Do

Let your sense of  
discovery lead the way



### CANADIAN RUGBY CHAMPIONSHIP

Date(s) **July 15, 2018 - July 22, 2018**  
Location Saskatoon Rugby Fields  
Website [www.rugby.ca](http://www.rugby.ca)

### A TASTE OF SASKATCHEWAN BY CONEXUS CREDIT UNION

Date(s) **July 17, 2018 - July 22, 2018**  
Location Kiwanis Park  
Website [www.tasteofsaskatchewan.ca](http://www.tasteofsaskatchewan.ca)

### NESS CREEK MUSIC FESTIVAL

Date(s) **July 19, 2018 - July 22, 2018**  
Location 20km north east of Big River, SK  
Website [nesscreekmusicfestival.com](http://nesscreekmusicfestival.com)

### VELOCITY PRAIRIE THUNDER NASCAR PINTY'S SERIES

Date(s) **July 24, 2018 - July 25, 2018**  
Location Wyant Group Raceway  
Website [www.autoclearingmotorspeedway.ca](http://www.autoclearingmotorspeedway.ca)



### POTASHCORP FRINGE THEATRE FESTIVAL

Date(s) **August 02, 2018 - August 11, 2018**  
Location Broadway District  
Website [www.potashcorpfringe.ca](http://www.potashcorpfringe.ca)

### SASKATOON RIBFEST

Date(s) **August 03, 2018 - August 06, 2018**  
Location Diefenbaker Park  
Website [saskatoonribfest.com](http://saskatoonribfest.com)

### SASKATOON EXHIBITION

Date(s) **August 07, 2018 - August 12, 2018**  
Location Prairieland Park  
Website [www.saskatoonexhibition.ca](http://www.saskatoonexhibition.ca)